Saif Y. Ishoof Esq. – Managing Partner, Lab22c



Saif is the Founder and Managing Partner of Lab22c, one of Miami's fastest-growing consulting agencies for entrepreneurs, businesses, organizations, tech, and Web 3.0. A Miami native, Saif's expertise guides clients and partners on how our current forces of disruption transform our lives – and how we live, learn, work and play.

Previously, Saif served as the Vice President for Engagement at Florida International University (FIU) and served as the founding Senior Advisor for Innovation & Technology to City of Miami Mayor Francis Suarez's Venture Miami team. Through his role at FIU's Office of Engagement, Saif built transformational partnerships for the university, generating more than \$70M to fuel institutional impact for students, alumni, community members, and

key stakeholders. In addition, through Saif's role as the Senior Advisor for Innovation & Technology in Mayor Suarez's Venture Miami team, Saif worked with scores of companies and funds that have relocated to Miami, advising on several projects in the frontier technology domain in support of Mayor Suarez's #MiamiTech vision as the 'capital of capital.'

Saif has been recognized with several prestigious distinctions, including: a Presidential Leadership Scholar, a German Marshall Fund scholar, an MCCJ Silver Medallion winner, and an Inaugural Presidential Innovation Fellow at Miami Dade College.

Saif is a frequently sought-after advisor and board member to venture and private equity backed companies. He is a speaker and writer on subjects ranging from innovation, talent, American competitiveness, the #FutureOfWork and web 3.0.

Prior to his roles at FIU and with Mayor Francis Suarez, Saif served as the founding Executive Director for City Year Miami, a national service program that unites young adults from diverse backgrounds for a demanding year of full-time community service. Saif earned his bachelor's degree in Foreign Service from Georgetown University and his Juris Doctorate from the University of Miami School of Law.