

**CURRICULUM VITAE**

**PENELOPE B. PRIME, Ph.D.**

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**EDUCATION**

**Ph.D., Economics, University of Michigan, 1987**

Primary fields: economic development, international trade and finance. Secondary fields: econometrics, history of economic thought.

Dissertation title: "The Impact of Self-Sufficiency on Regional Industrial Growth and Productivity in Post-1949 China: The Case of Jiangsu Province."

**M.A., Economics, University of Michigan, 1980**

Graduate course work, Department of Economics, **University of Pittsburgh, 1976-78**

**B.A., Chinese Studies, University of Denver, 1976**, graduated Phi Beta Kappa.

**EDUCATIONAL TRAINING BEYOND EARNED DEGREES:**

1993: Georgia State University, Master Teacher Program

1992: University of Michigan, ICPSR Training Program, Workshop in Logit and Log-Linear Models

1983, 89: Stanford Center, IUP Program in Chinese Language Training, Taipei

**HONORS AND AWARDS:**

- Best Professor award, 2020 Masters of International Business, Georgia State University
- Member of the National Committee for U.S.-China Relations
- Teacher of the Year, University System of Georgia Web MBA, 2006
- Outstanding Researcher, Coles College of Business, Kennesaw State University, 1995
- Phi Beta Kappa, Omicron Delta Epsilon

**LANGUAGES:** English; Mandarin Chinese

## PROFESSIONAL EXPERIENCE

2012-2020 **Georgia State University**, Institute of International Business. **Clinical Professor**. Teaching international business, emerging markets and global economy in the BBA, MBA, Global MBA and Master of International Business programs. **Director**, Master of International Business from 2015-2018.

2019 **Duke University** Visiting Professor, teaching at Duke Kunshan University, Kunshan, China. March-May.

2017- **China Research Center**, Founding Director, Member of the Board and Managing Editor of *China Currents*.

2001-16 **China Research Center**, Director: [ChinaCenter.net](http://ChinaCenter.net) and Managing Editor of *China Currents*.

2014 **Duke Kunshan University**, Kunshan, China. Academic Consultant. May-July.

2006-2012 **Mercer University**, Stetson School of Business & Economics. **Professor**. Taught international economics, international business, and the Chinese Economy & Business Environment at the MBA, Executive MBA and undergraduate levels. **Director** of the Day MBA Program, 2011-12.

1998-2006 **Kennesaw State University**, Department of Economics & Finance. **Professor, Graduate Faculty**. Taught economic development, intermediate microeconomics, global economics, managerial economics, and international business in the KSU Executive MBA and University System of Georgia Web MBA programs.

1991-97 **Kennesaw State University**, Department of Economics and Finance. **Associate Professor, Graduate Faculty**.

1990-2009 **Carleton College, Seminar on the Political-Economy of China's Transition**. Taught and co-directed with Roy Grow in China and other Asian countries. An eleven-week academic program involving over 300 students in total; the eighth seminar was spring 2009.

1990-97 **U.S. Department of Commerce**, Bureau of the Census, International Programs Center, Eurasian Branch. **Analyst**. Researched issues concerning China's public finance, regional and international trade, and economic-demographic trends.

1990-91 **Georgia State University**, Department of Economics, Policy Research Center. **Visiting Assistant Professor**. Taught intermediate macroeconomics in the MBA program, intermediate microeconomics, and principles of microeconomics.

1987-1990 **Carleton College**, Department of Economics. **Assistant Professor**. Taught international trade, comparative economic systems, the Chinese economy, and principles of microeconomics.

1989            **Georgia State University, Visiting Researcher**, Policy Research Program,  
Department of Economics.

**Republic of China, Taiwan.** Ministry of Economics. Taught course on Soviet  
and Eastern European Economic Development and Trade.

1986-87        **Emory University, Visiting Assistant Professor**, Department of Economics and  
the Soviet and East European Studies Program. Taught international finance, the Chinese  
economy, comparative economic systems, and introductory microeconomics.

1985            **University of Michigan**, Teaching Assistant, Department of Economics

1984            **Eastern Michigan University**, Lecturer, Department of Economics

1982-84        **University of Nanjing**, People's Republic of China, Department of Economics.  
Eighteen months of field research.

1980,81        **The World Bank**, China Division, Summer Research Intern.

1978-81        **University of Michigan**, Chinese Economics Project, Research Assistant

1976-78        **University of Pittsburgh**, Department of Economics, Teaching Assistant

## **COURSES TAUGHT**

### Undergraduate:

Principles of Economics

Global Economics

Global Business

Intermediate Micro and Macroeconomics

Comparative Economic Systems

Economic Development in Global Perspective

International Management & Marketing

The Chinese Economy

The Chinese Economy and International Business Environment

Globalization and Business Practices

International Business Operations

Graduate:

Doing Business in Emerging Markets  
Economics for Global Managers  
The Chinese Economy & Business Environment  
International Business: MBA & EMBA  
International Economics  
International Management & Marketing  
Country Risk Assessment: EMBA

**FELLOWSHIPS AND GRANTS ACKNOWLEDGED FROM:**

Latin American Studies Association; India-China-America Institute; Kennesaw State University; William Davidson Institute, University of Michigan; American Council of Learned Societies; Alfred P. Sloan Foundation; Pacific Cultural Foundation; National Academy of Sciences, Committee on Scholarly Communications with the People's Republic of China; Rackham Dissertation Grants, University of Michigan; Andrew Mellon Fellowship, University of Pittsburgh; and the University of Denver honors fellowship.

**PUBLICATIONS: PEER REVIEWED JOURNALS AND CHAPTERS**

“Geographical Variation in Wages of Workers in Low-Wage Service Occupations: A U.S. Metropolitan Area Analysis,” (with Donald Grimes and Mary Beth Walker), *Economic Development Quarterly*, 33(2) (2019):121-133. First published March 29, 2019; DOI:[10.1177/0891242419836493](https://doi.org/10.1177/0891242419836493).

“Who Will Lead Global Growth? Slowing Trends are the New Normal,” (with Kishore G. Kulkarni), *Global Business Review*, 20(3) (2017), 573-594. DOI:10.1177/0972150917731014. Online version published June 2019.

“Exploring Wage Determination by Education Level: A U.S. MSA Analysis for 2005-2012,” (with Donald Grimes and Mary Beth Walker), *Economic Development Quarterly*, 30.3 (August 2016): 191-202. Published February 11, 2016, DOI: 10.1177/0891242416628995.

“Emerging Market Challenges: Moving Beyond Trade to Promote the Middle Class and Avoid the Middle-Income Trap,” *Mercer Law Review*, Walter F. George School of Law, 65.3 (2014):733-758.

“Determinants of Firm Leverage: Further Evidence from China,” (with Li Qi), *Chinese Economy*, 46.2 (2013): 74-106.

“Economic and Management Education in China: The Pros and Cons of Emulating the U.S. Model,” chapter 7 in *Innovation in Business Education in Emerging Markets*, I. Alon, V. Jones, J. R. McIntyre. Eds, (2013), Palgrave Macmillan. ISBN: 978-1-137-29295-7.

“Sustaining China’s Economic Growth: New Leaders, New Directions?,” *Eurasian Geography and Economics* 53.6 (2012): 688-701.

“Utilizing FDI to Stay Ahead: The Case of Singapore,” *Studies in Comparative International Development* 47.2 (2012):139-160.

“Competitiveness in India and China: The FDI Puzzle,” (with Vijaya Subrahmanyam and Chen Miao Lin), *Asia Pacific Business Review*, 18.3 (2012):303-333.

"Facilitators and Obstacles of Intercultural Business Communication for American Companies in China: Lessons Learned from the UPS Case," (with Hongmei Gao), *Global Business Languages*: Vol. 15 (2010), Article 10. Available at: <http://docs.lib.purdue.edu/gbl/vol15/iss1/10>

“China and India Enter Global Markets: A Review of Comparative Economic Development and Future Prospects,” *Eurasian Geography and Economics* 50.6 (2009):1-22.

“Market Reforms and Consumption Puzzles in China” (with Li Qi), *China Economic Review* 20.3 (2009):388-401.

“Economic Transition in Russia and China: Two Comments on a Comparison” (with Anders Åslund), *Eurasian Geography and Economics* 49.4 (2008):1-12.

“Change in the Concentration of Employment in Computer Services: Spatial Estimation at the U.S. Metro County Level,” (with Donald Grimes and Mary Beth Walker), *Growth & Change*, 38.1 (March 2007):39-55.

“Studies of China’s Economy in the United States,” pp.80-96 in *China Watching: Perspectives from Europe, Japan and the United States*, edited by Robert Ash, David Shambaugh and Seiichiro Takagi. London and New York: Routledge, 2007.

“Research on India and China: Interconnections and Comparisons,” *Indian Journal of Economics & Business*, special issue on India and China, (2006):1-9; revised and expanded for chapter 1 in the book version, *Economic Development in India and China: New Perspectives on Progress and Change*, edited with Kishore G. Kulkarni. New Delhi: Serials Publications, 2007. ISBN: 978-81-8387-114-3.

“China’s WTO Compliance: Commitment and Progress in the Initial Stage,” in *China and the Challenge of Economic Globalization: The Impact of WTO Membership*, edited by Hung-Gay Fung, Changhong Pei and Kevin H. Zhang. M.E.Sharpe, 2005; e-book published 2016.

“Funding Economic Transition in China: The Privatization Option,” *Eurasian Geography and Economics*, 45.5 (2004):382-394.

“Consolidated Engineering Goes to China,” (with Travis Maples), in *Readings and Cases in International Management: A Cross-Cultural Perspective*, by David C. Thomas (Sage, 2003).

“China Joins the WTO: How, Why, and What Now?” *Business Economics* (April 2002):26-32.

“The East Asian Miracle? Thailand Melts Down,” (with Mary Bumgarner) *Casenet*, Thomson Learning, 2001.

“Capital Mobility and Investor Confidence: The Case of Hong Kong and China,” (with Mary Bumgarner), *Pacific Economic Review* 5.2 (June 2000):263-278.

“A Comment on ‘On the Empirical Content of the Factor-Contents Theory of Trade: A Regional Test’,” (with Donald R. Grimes), *Osaka Economic Papers* 49.1 (October 1999):249-254.

“The Future of Hong Kong and China: Insights from Economic Theory,” (with Mary Bumgarner), in Lin Guijin and C. Jayachandra, eds., Vol.6: *The Managerial Process and Impact of Foreign Investment in Greater China*, *Advances in Chinese Industrial Studies* series edited by Nigel Campbell (London: JAI Press, 1999).

“Client Flow through the Women, Infants, and Children Public Health Program,” (with Billie Ann Brotman and Mary Bumgarner), *Journal of Health Care Finance* 25.1 (Fall 1998):72-77; also pp.185-190 in Judith J. Baker and R. W. Baker, *Health Care Finance: Basic Tools for Non-financial Managers* (Gaithersburg, MD: Aspen Publishers, 2000).

“Exports and Economic Growth in China,” (with Jong H. Park), pp.33-49 in Farok J. Contractor, ed., *Economic Transformation in Emerging Countries: The Role of Investment, Trade and Finance*, Series in International Business and Economics, (Amsterdam: Elsevier, 1998).

“China’s Foreign Trade and Investment Strategies: Implications for the Business Environment,” (with Jong H. Park), *Business Economics* XXXII.4 (October 1997):29-35.

"Export Performance and Economic Growth in China: Evidence from Cross-Provincial Analysis," (with Jong H. Park), *Applied Economics* 29 (1997):1353-1363.

“Reply to 'A Comment on 'Industry's Response to Market Liberalization in China: Evidence from Jiangsu Province',” *Economic Development and Cultural Change* 45.3 (April 1997):671-674.

"China's Economic Progress: Is It Sustainable?" in William Joseph, ed., *China Briefing: The Contradictions of Change* (M. E. Sharpe, 1997).

"Options for Market Reforms in China," *Economic Development and Cultural Change* 42.4 (July 1994):869-878.

"The Study of the Chinese Economy," in *The American Study of Contemporary China*, pp.82-119. Armonk, New York: M.E. Sharpe and The Woodrow Wilson Center Press, 1993.

"The Economy in Overdrive: Will It Crash?" *Current History*, special issue on China (September 1993):260-264.

"Industry's Response to Market Liberalization in China: Evidence from Jiangsu Province," *Economic Development and Cultural Change* 41.1 (October 1992):27-50.

"Taxation Reform in China's Public Finance," in Joint Economic Committee, Congress of the United States, *China's Economic Dilemmas in the 1990s: The Problems of Reforms, Modernization, and Interdependence*, pp.167-185. U.S. Government Printing Office, 1991 and M.E. Sharpe, 1992.

"Central-Provincial Investment and Finance: The Cultural Revolution and its Legacy in Jiangsu Province," in William Joseph, Christine Wong, and David Zweig, eds., *New Perspectives on the Cultural Revolution*, pp.197-215. Cambridge, MA: Harvard University Press, 1991.

"The Spatial Implications of China's Economic Reforms, 1978 to 1988," in Gregory Veeck, ed., *The Uneven Landscape: Geographic Studies in Post-Reform China*, pp.9-27. Geoscience Publications, Louisiana State University, 1991.

"Socialism and Economic Development: The Politics of Accumulation in China," in Arif Dirlik and Maurice Meisner, eds., *Marxism and the Chinese Experience: Issues in Chinese Socialism*, pp.136-151. M. E. Sharpe, 1989.

"Low Expectations, High Growth: China's Economy in 1987," in Anthony J. Kane, ed., *China Briefing, 1988*, pp.19-36. Boulder, CO: Westview, 1988.

"Reform and Reaction in Nanjing: A Foreigner's Observations, 1982-1984," *Asian Review* (Asian Studies & Asian Academic Society of Southern Connecticut State University), 6.1 (Spring 1986): 12-15.

## **BOOKS:**

*China Currents: Special Edition 2021*, Edited with James R. Schiffman. China Research Center, 2021. ISBN 978-0-9826415-8-3.

*China Currents: Special Edition 2017*, Edited with James R. Schiffman. China Research Center, 2017. ISBN 978-0-9826415-6-9.

*China Currents: Special Edition 2015*, Edited with James R. Schiffman. China Research Center, 2015. ISBN 978-0-9826415-4-5.

*China Currents: Special Edition 2012*, Edited with James R. Schiffman. China Research Center, 2013. ISBN 978-0-9826415-2-1.

*Taiwan's Democracy: Economic and Political Challenges*, Edited with Robert Ash and John W. Garver. Routledge, 2011. ISBN 978-0-4156045-8-1

*China Currents: Special Edition 2010*, Edited with James R. Schiffman. China Research Center, 2010. ISBN 978-0-9826415-0-7.

*Global Giant: Is China Changing the Rules of the Game?* Edited with Eva Paus and Jon Western. Palgrave Macmillan, 2009. ISBN 978-0-230-61589-2

*Economic Development in India and China: New Perspectives on Progress and Change*, Edited with Kishore G. Kulkarni. New Delhi: Serials Publications, 2007. ISBN: 978-81-8387-114-3.

*Global Economics*, (with Mary Bumgarner and Jennifer DeLaney), 2<sup>nd</sup> edition (SC: Travenners Publishing Co., 2000).

## **EDITOR REVIEWED PUBLICATIONS, WORKING PAPERS, REPORTS AND OTHER:**

Podcast: “2020 China Economic Review & 2021 Outlook with Dr. Penelope Prime,” American Chamber of Commerce in Shanghai, Dec. 2020, <https://www.amcham-shanghai.org/en/article/2020-china-economic-review-2021-outlook-dr-penelope-prime>

“The U.S. & China signed the phase one trade deal: What next?” *The Asia Dialogue*, Feb. 24, 2020; <https://theasiadialogue.com/2020/02/24/the-us-and-china-signed-the-phase-one-trade-deal-what-next/>

“Business impact of the Coronavirus on U.S.-China trade,” Miami Business Radio, 88thebiz, Feb. 22, 2020, The CJ Radio Show, <https://anchor.fm/socialmedia305/episodes/Penelope-Penny-Prime--to-discuss-the-businesseconomic-impact-of-coronavirus-on-U-S--China-trade-eb0e1c>

“US-China trade pact President Trump just signed fails to resolve 3 fundamental issues,” *The Conversation*, Jan.16, 2020; <https://theconversation.com/us-china-trade-pact-president-trump-just-signed-fails-to-resolve-3-fundamental-issues-130017>

“US-China trade deal: 3 fundamental issues remain unresolved,” *The Conversation*, Dec.13, 2019; <https://theconversation.com/us-china-trade-deal-3-fundamental-issues-remain-unresolved-127505>

“What China wants: 3 things motivating China’s position in trade negotiations with the U.S.” *The Conversation*, May 21, 2019; <https://theconversation.com/what-china-wants-3-things-motivating-chinas-position-in-trade-negotiations-with-the-us-117286>

“Adam Ruins the Economy,” episode SO2 E11, *Adam Ruins Everything*, Tru TV, October 3, 2017.



“What China’s ‘export machine’ can teach Trump about globalization,” *The Conversation*, Nov. 27, 2016; <https://theconversation.com/what-chinas-export-machine-can-teach-trump-about-globalization-63608>

“New Approaches in Banking, Currency and Public Finance,” Special Issue on the Decision of the Third Plenum of the Eighteenth Party Congress of the Chinese Communist Party, *China Currents* 13.2 (2014). [www.chinacurrents.com](http://www.chinacurrents.com).

“China’s Currency Reforms from a Banker’s Perspective,” *China Currents* 13.1 (2014), [www.chinacurrents.com](http://www.chinacurrents.com).

“China’s New Leaders Face a Changing China: Risk Analysis Based on the Robinson Country Risk Index,” (with Andrew Wedeman, and Christopher Brown), 2012 Robinson Country Risk Index White Paper Series, (Atlanta, GA: Georgia State University, 2013).

“View from China: Does China have a consumption problem?,” *China Currents* 8.2 (Spring 2009), [www.chinacurrents.com](http://www.chinacurrents.com).

“Firm Performance and CEO Turnover in China: Implications for Chinese Equity Markets and Corporate Governance,” Research Brief, *Academy of Management Perspectives* 21.2 (May 2007):78-80.

Report for the City of Atlanta on Sister Cities in China, February 2008 (with Li Qi and Hanchao Lu).

“U.S. Economic Troubles May Affect U.S.-China Economic Relations,” *China Currents* 7.1 (Winter 2008), [www.chinacurrents.com](http://www.chinacurrents.com).

“West China Development: Updates on Policy and Progress: Guest Editor, *Journal of Chinese Economic and Business Studies* 5.2 (July 2007), and “Introduction,” p.113.

“China’s Equity Markets: Recent Reforms Encourage Domestic Investors,” (with Yanping Shi), *China Currents* 6.2 (Spring 2007), [www.chinacurrents.com](http://www.chinacurrents.com).

Guest Editor, *Indian Journal of Economics & Business*, special issue on India and China, (2006).

“Electronics in China,” *China-Handbook*, Primus Verlag, Darmstadt, Germany, 2003; reprinted 2006. In German.

“Asia and China Opportunities Expand for Georgia Students,” *China Currents* 5.3 (Fall 2006), [www.chinacurrents.com](http://www.chinacurrents.com).

“Competing Strategies of FDI and Technology Transfer to China: American and Japanese Firms,” *William Davidson Institute Working Paper No.218*, (with Mark W. Fruin), (January 1999): <http://www.wdi.bus.umich.edu>.

"China's Export Production Profile, U.S. Bureau of the Census, *Center for International Research Staff Paper No.71* (March 1994).

"Problems and Options in China's Public Finance," Center for International Research, U.S. Bureau of the Census, *Center for International Research Staff Paper No.67* (November 1992).

"Inter-Provincial and Central-Local Relations in China: Measures of Economic Integration and Decentralization," research report prepared for the Center for International Research, U.S. Bureau of the Census (July 1992).

## **BOOK REVIEWS**

*Red Roulette* by Desmond Shum. New York: Scribner, 2021. U.S. China Perception Monitor, November 15, 2021. <https://uscnpm.org/2021/11/15/review-desmond-shums-red-roulette/>

Review essay: "The China Economic Model in Global Context: A review of three books": Dexter Roberts, *The Myth of Chinese Capitalism: The worker, the factory, and the future of the world* (St. Martin's Press, 2020); Scott Rozelle and Natalie Hell, *Invisible China: How the urban-rural divide threatens China's rise* (The University of Chicago Press, 2020); Thomas Orlik, *China: The bubble that never pops* (Oxford UP, 2020). *China Currents* 21.1, 2021. [https://www.chinacenter.net/2021/china\\_currents/20-1/the-china-economic-model-in-global-context-a-review-of-three-books/](https://www.chinacenter.net/2021/china_currents/20-1/the-china-economic-model-in-global-context-a-review-of-three-books/)

*An East Asian Challenge to Western Neoliberalism: Critical perspectives on the 'China Model'* by Niv Horesh and Kean Fan Lim. London and New York: Routledge, Taylor & Francis, 2018, *China Review International* 25.3&4, 2020.

*The Accidental Capitalist: The People's Story of the New China* by Behzad Yaghmaian, *American Journal of Chinese Studies*, Fall 2013.

*The Chinese Economy: Transitions and Growth* by Barry Naughton, *Journal of Chinese Political Science* 13.1 (2008).

*Economic Reform in China and India: Development Experience in a Comparative Perspective*, by Joseph C. H. Chai and Kartik C. Roy, *Eurasian Geography and Economics* 48.5 (Sept.-Oct. 2007):643-646.

*Banking Reform in India and China*, by Lawrence Saez, *Indian Journal of Economics & Business* 3.2 (December 2004):415-417.

*Investing in China: Legal, Financial and Regulatory Risk*, by William B. Gamble, *Economic Development and Cultural Change* 53.3 (November 2004).

*Rural China Takes Off: Institutional Foundations of Economic Reform*, by Jean C. Oi, and *China's Industrial Technology: Market Reform and Organizational Change*, by Shulin Gu, *Economic Development and Cultural Change* 50.4 (July 2002):1039-40.

*Forging Reform in China: The Fate of State-Owned Industry*, by Edward S. Steinfeld, *Education About Asia* 5.1 (Spring 2000):62-63.

*Beyond Beijing: Liberalization and the Regions in China*, by Dali L. Yang, *Journal of Asian Business* 15.2 (1999):118-119.

*Financing China's Trade and Investment*, by Kui-Wai Li (Ed.), *International Trade Journal* XIII.3 (Fall 1999):323-327.

*The Chinese Economy: Fighting Inflation, Deepening Reform* by The World Bank, *Journal of Asian Studies* 57.1 (February 1998):211-213.

*The Emerging Market of China's Computer Industry* by Jeff X. Zhang and Yan Wang, *Journal of Asian Business* 13.2 (1997):143-145.

*Rural China in Transition: Non-agricultural Development in Rural Jiangsu, 1978-1990*, Samuel P. S. Ho, *Journal of Economic Literature*, 34.2 (June 1996):812-813.

*The Global Competitiveness of the Asian Firm*, edited by Hellmut Schutte, *International Trade Journal*, 10.2 (Summer 1996):287-292.

*Rural Enterprises in China*, edited by Christopher Findlay, Andrew Watson and Harry X. Wu, *The China Quarterly*, no. 146 (Summer 1996):631-632.

*China in the World Economy*, by Nicholas R. Lardy, *China Review International* 2.2 (Spring 1995):174-176.

*Economic Theories in China, 1979-1988*, by Robert C. Hsu, *Journal of Asian Studies* 52.4 (November 1993):977-979.

*Technological Innovation in China: The Case of the Shanghai Semiconductor Industry*, by Denis Fred Simon and Detlef Rehn, *Economic Development and Cultural Change* 39.3 (April 1991).

## **PROFESSIONAL PAPER PRESENTATIONS**

“Variation in Wages in Service Occupations: The Effect of Conditions in U.S. Metropolitan Areas,” (with Donald Grimes, University of Michigan and Mary Beth Walker, Georgia State University), **Southern Economics Association**, Washington, D.C., November 18-20, 2018.

“The Relational and Institutional Factors of Innovation in Services: The Case of B2B services in China,” (with Leigh Ann Liu, Betty Feng and Yejing Huang), **China Goes Global** annual

conference, Shanghai, June 2018; the **International Consortium for China Studies** annual conference, Hong Kong, June 25-26, 2018; and the **Chinese Economists Society** North American Conference, Athens, GA, 5-7 April 2018.

“Explaining the geographical variation in wages of workers in low-wage service occupations: Markets, institutions and policies,” (with Gabriel Ehrlich, University of Michigan, Donald Grimes, University of Michigan, and Mary Beth Walker, Georgia State University), **Southern Economic Association** Annual Conference, Tampa, November 17-19, 2017.

“E-Commerce & Development in China: driving upgrades in logistics & finance,” **11<sup>th</sup> International Conference on the Chinese Economy**: The “new normal growth” and the future of China’s Economy. October 19-20, 2017, CERDI-IDREC, Clermont-Ferrand, France; and the **International Review of Business and Economics and Indira Institute of Management Pune** International Conference, Dec. 21-22, 2017, Mumbai.

“Changing of the Guard: Who will lead global growth?” (with Kishore Kulkarni), **Southern Economic Association** Annual Conference, November 18-20, 2016, Washington, D.C.

“China’s Internationalization and Economic Reforms: A Virtual Cycle?” **China Goes Global** Annual Conference, October 1-3, 2015, Atlanta, GA, and the **International Conference on Economic and Business Issues** organized by the *Indian Journal of Business & Economics*, December 19-20, 2015, Kolkata, India.

“The rural to urban transition in China,” **Remaking the Social Contract in Russia and China**,” Emory University, Atlanta, GA, November 7, 2015.

“Exploring Wage Determination by Education Level: A U.S. MSA Analysis for 2005-2012,” (with Donald Grimes), **Southern Economics Association** Annual Meeting, Atlanta, GA, November 22-24, 2014.

“Market Development in China: The Role of e-Commerce,” China: Traditions and Transformation conference, **Emory University and Agnes Scott College**, Atlanta, Oct. 30-Nov.1, 2014.

“Emerging Market Opportunities? Middle Class or Middle Income Trap?” **Mercer Law Review Symposium**, “Current Trends in International Trade and their Impact on Multinational Business,” Macon, Georgia, October 11, 2013.

“China’s Growth Prospects: The Good, the Bad and the Ugly,” **Academy of International Business**, Southeast conference, October 26, 2013.

“Small and Open: How Economies can Promote the Middle Class and Avoid the Middle Income Trap,” Middle Class Phenomenon in Emerging Markets Conference, GSU CIBER, 26-28 September 2013, **Georgia State University**, Atlanta, Georgia.

“Economics and Management Education in China: Pros and Cons of Emulation of the U.S. Model,” Global Business and Management Education Innovation in Emerging and Developing

Countries: Second Symposium, **CIBER Georgia Institute of Technology**, 10-11 Feb. 2012.

“Utilizing FDI and Foreign Talent to Stay Ahead: The Case of Singapore.” Presented at **National Chengchi University**, Taipei, Taiwan, June 2012; **Beijing Forum**, Beijing, November 2011; **University of Costa Rica**, San Jose, CR at conference on Developing Countries Avoiding the Middle Income Trap, 18 March 2011; and **Latin American Studies Association** annual conference, Toronto, October 2010.

“Evaluating State vs. Private Sector Development in China: Evidence from Leverage Determinants of Manufacturing Firms,” with Li Qi, presented at the **Shanghai Academy of Social Sciences**, November 2011, and at the **Southern Economic Association** Annual conference, Atlanta, 20-22 November 2010.

“Factors Explaining Employment Change across Knowledge Defined Sectors: An Analysis of U.S. Economic Areas, 2001-2008,” with Donald Grimes and Mary Beth Walker, presented at the **Southern Economic Association** Annual conference, Atlanta, 20-22 November 2010.

“Financing of Chinese Manufacturing Firms: Implications for Understanding Financial Development in West China,” with Li Qi, Annual conference of the Consortium for **West China Development Studies**, Chengdu, China, 5-6 July 2010.

“Competitiveness in China and India: The FDI Puzzle,” with Vijaya Subrahmanyam and Chen Miao Lin, **IJEB International Conference** on Business and Economics Issues, Delhi, India, 19-21 December 2009.

“Market Reforms and Consumption Puzzles in China,” with Li Qi, **Federal Reserve Bank of Atlanta** All Georgia Conference on International Trade and Development, co-sponsored by Mercer University, 5 December 2008.

“The U.S. Business Environment: What Kind of Welcome Mat Will Chinese Companies Find?” paper presentation at the China Goes Global conference on “Globalization of Chinese Enterprises: Transformational Politics, Business Strategies, and Future Paths,” Kennedy School of Government, **Harvard University**, 9-10 October 2008.

“U.S.-China Economic Relations,” at “China in the World Economy” conference, The McBride Center for International Business, **Baylor University**, Waco, TX, 27-29 February 2008.

“Inter-cultural Communication and the Changing Business Environment: U.S. Companies in China,” with May Gao, Annual meeting of the **Association for Asian Studies**, Atlanta, GA, 3-7 April 2008.

“Spatial Estimation of U.S. County Employment: What Attracts Knowledge-intensive Industries?” With Donald Grimes and Mary Beth Walker, **Southern Economics Association** Annual Conference, New Orleans, November 2007.

“Market Reforms in China: Consumption Puzzles,” (with Li Qi), **Chinese Economists Society Annual China Conference**, Changsha, China, 27-20 July 2007.

“Openness, Trade Patterns and Domestic Market Development in Large Country Settings: The Cases of India and China,” **Southeast Association for Asian Studies Conference**, Atlanta, GA 20-22 January 2006.

“Trends in Research on China’s Economy: A Perspective from Economists in the U.S.,” Conference on Overseas Studies of Contemporary China,” **Fudan University**, School of International Relations and Public Affairs, Shanghai, China, 6-8 November 2005.

“A Prototype Economic Model of a West China Province,” (with Donald R. Grimes), 2nd conference of the **Consortium for West China Development Studies**, 20-22 June 2005, Yinchuan, Ningxia, China.

“Factors Affecting Agglomeration in Computer Services: Spatial Estimation at the U.S. Metro County Level,” (with Donald Grimes and Mary Beth Walker), **Eastern Economic Association Annual Conference**, New York City, 4-6 March 2005.

“Research-Based Public Policy and the Role of Universities: The Case of the State of Michigan,” (with Donald R. Grimes), Inaugural Conference of the **Consortium for West China Development Studies**, 22-23 June 2004, Chengdu, Sichuan, China.

“Factors Determining The Location Of High-Tech Industries: How Much Does Agglomeration Matter?” (with Don Grimes and Mary Beth Walker), at **Huazhuang University of Science & Technology**, School of Economics 10<sup>th</sup> Anniversary Celebration, Wuhan, China, June 2004.

“Funding Economic Transition in China: The Privatization Option,” **Chinese Economist Society Annual U.S. Conference**, 30-31 July 2004, Atlanta, Georgia, and **Southeast Association for Asian Studies**, Jekyll Island, 17-19 January 2003.

“Dot.coms on Campus: The Market for Online MBA Programs,” (with Mary Bumgarner) **National Case Research Association** annual meeting, Banff, 3-5 October 2002.

“China Joins the WTO,” **Eastern Economic Association**, 15-17 March 2002, Boston.

“The Responsiveness of States to the U.S. Business Cycle,” (with Don Grimes), **Southern Economic Association**, 17-19 November 2001, Tampa, FL.

“Fad or Future? An Economic Analysis of Online Programs,” (with Mary Bumgarner), **Southern Economic Association**, 17-19 November 2001, Tampa, FL.

“Agglomeration Effects in High Tech Industries: Evidence From U.S. Counties,” (with Don Grimes), **Southern Economic Association**, 10-12 November 2000, Washington, D.C.

“Technological Progress in China,” **Chinese Economist Society Annual China Conference**, 4-7 July 2000, Pudong, Shanghai, China.

“Case: Consolidated Engineering Goes to China,” (with Travis Maples), **National Case Research Association**, 28-31 October 1999, Santa Rosa, CA.

"Foreign Capital, Exports and Economic Growth in China: A Cross-Provincial Analysis," (with Jong H. Park), **Western Economic Association**, San Diego, 7-11 July 1999; **International Trade & Finance Association, ASSA**, Washington, D.C., 6-8 January 1995; and **Association for Global Business, Orlando**, 16-18 November 1995.

“Technology Policy and China’s Global Competitiveness,” **Latin American Studies Association XXI International Congress**, 24-26 September 1998, Chicago, IL.

“Case: Thailand Melts Down: The East Asian Miracle?,” (with Mary Bumgarner), **National Case Research Association**, 12-14 November 1998, Durham, NH.

“Capital Mobility and Asymmetric Information: The Case of China and Hong Kong,” (with Mary Bumgarner), **Southern Economic Association**, November 1997 and the **ASSA**, January 1998.

“Explanations of Employment Growth: Evidence From U.S. Counties,” (with Don Grimes), **Southern Economic Association**, November 1997.

"Case: Establishing a Successful Joint Venture in China: Selecting a Partner," (with Michael Shwartsman), **National Case Research Association**, 23-25 October 1997, Cincinnati, OH.

“The Future of Hong Kong: Insights from Economic Theory,” (with Mary Bumgarner), international conference on **International Business with China: Opportunities and Challenges**, Beijing, June 1997.

“China’s Foreign Investment and Trade Strategies: Implications for China’s Business Environment,” (with Jong H. Park), international conference on **International Business with China: Opportunities and Challenges**, Beijing, June 1997.

"Establishing a Successful Joint Venture in China," (with Michael Shwartsman), **Southwest Case Research Association**, 1997 Annual Meetings, New Orleans, 11-14 March 1997. **Nominated for best case.**

"Cobb County Board of Health: Women, Infants, and Children Program Client Flow Analysis," (with Billie Ann Brotman and Mary Bumgarner), **Southeast Decision Sciences Institute Meeting**, Atlanta, 26-28 February 1997.

"Foreign Direct Investment and Economic Growth: The Chinese Experience," (with Jong H. Park), **International Trade and Finance Association, ASSA**, San Francisco, 5-7 January 1996.

"Exports and Economic Growth in China," (with Jong H. Park), **"Global Business in Transition, Prospects for the Twenty First Century,"** Centre for International Business Studies, Lingnan College, Hong Kong, 14-16 December 1995; **Southern Economic Association,** Orlando, 20-22 November 1994 and to the **Association for Global Business,** Las Vegas, 17-20 November 1994.

### **SELECTED INVITED PRESENTATIONS (last 6 years)**

BBC Interview: "The China Model of Development," 27 June 2021.

Presentation: "Why has China done so well?," Mt. Holyoke College, Feb.26, 2021.

Moderator and Panelist: "Where to from here in U.S.-China Relations," a discussion with Susan Thornton, Nov. 18, 2020.

Moderator: China Breakfast Briefing, Nov. 8, 2020.

Presentation: "U.S.-China Relations Under Stress: The economic factors," Emory University, Sept.15, 2020.

Presentation: "U.S.-China Economic Relations in Flux," Kettering Network, May 28, 2020.

Panelist & Moderator: "**China's economy and business environment post Covid-19,**" International Business Webinar Series hosted by GSU-CIBER, with Dr. Qian (Cecilia) Gu and Dr. Leigh Anne Liu. May 26, 2020.

Presentation: "The U.S.-China Business Environment," Mercer University, Webinar, April 2, 2020.

Interview: "Covid-19 and the Economy," Atlanta 11 Alive, February 7, 2020.

Presentation: "U.S.-China Relations: Context for doing business with China today," Kilpatrick-Townsend China Seminar, Dec. 2, 2019.

Presentation: "U.S.-China Economic Relations in Flux," U.S.-China People's Friendship Association, Oct. 27, 2019.

Presentation: "U.S.-China Economic Relations: What are the moving parts?" Atlanta Council on International Relations, Oct. 17, 2019.

Presentation: "U.S.-China Economic Relations: The good, the bad & the ugly," China Week, GSU Perimeter College Dunwoody Campus, Oct. 3, 2019.

Moderator: China Breakfast Briefing panel, Atlanta Metro Chamber, Sept. 18, 2019.



Presentation: "U.S.-China Trade Negotiations: Where to now?" Chinese Business Association of Atlanta, May 30, 2019.

Presentation: "East Asian Economic Development." Presentation, Kennesaw State University, Kennesaw, November 9, 2018.

Presentation: "U.S.-China Economic Relations". China Town Hall, National Committee on U.S.-China Relations, University of Louisiana, October 9, 2018.

Moderator: "Business Opportunities for U.S. Companies. Belt & Road Initiative," The Carter Center, Atlanta, September 2018.

Presentation: "U.S.-China Economic Relations: The Good, the Bad & the Ugly." Morehouse College, Atlanta, September 2018.

Panelist: "From Brexit and NAFTA to Africa and China: Geopolitical Forces Impacting Global Market Opportunities." World Trade Day, World Trade Center Atlanta, Atlanta, May 4, 2018.

Panelist: "Roundtable on U.S.-China Trade Issues." Chinese Economist Society North American Conference, Athens, GA, April 6, 2018.

Panelist: "From Brexit and NAFTA to Africa and China: Geopolitical Forces Impacting Global Market Opportunities," World Trade Day, Renaissance Waverly Hotel, Atlanta, May 4, 2018.

Panelist: Symposium on Asia-USA Partnership Opportunities (SAUPO), Panelist, "Future Entertainment and Media," Loews Atlanta Hotel, April 14, 2017.

Panelist: "China and Trade: A look at opportunities and challenges to the international economic order," International Workshop on China and the World, Princeton University & Georgia Institute of Technology, March 9, 2017.

Panelist: East Asian Studies Panel organized by ICLAST, "Perspectives on China's Role," Georgia Institute of Technology, March 7, 2017.

Panelist: "Modernizing China: investing in soft infrastructure," Center for Strategic & International Studies (CSIS), Washington, D.C., February 14, 2017.

Panelist: China Breakfast Briefing 2016, World Trade Center, Atlanta, November 4, 2016.

Presentation: "China, Change and the Global Economy," The China Town Hall, National Committee on U.S.-China Relations, Saint Edward's School, Vero Beach, FL, Oct. 18, 2016.

Presentation: "The International Significance of China's Political Economy," Metropolitan State University, Denver, CO, Oct. 6, 2016.

Presentation: “China, Change and the Global Economy,” Finance Symposium organized by *Furniture Today*, March 29, 2016.

Panelist: Bridging the Minds in Health Policy: 1st Conference of China Health Policy and Management Society & the China Health Review, Rollins School of Public Health, Emory University, “Roundtable 2: Paper Clinic: How to write and publish a paper with impact,” May 14, 2016.

Presentation: Koehler Group, “China’s Business Opportunities: What to watch for and where to look;” Webinar, December 1, 2015, <http://www.koehlerservices.com/en/events/webinars>

Presentation: “Managing in the Global World: The China Play,” Mercer University, Atlanta, November 20, 2015.

Panelist: China Breakfast Briefing. China Research Center, GSU Confucius Institute and the GSU RCB. Atlanta, November 6, 2015.

Presentation: “Navigating China’s 2015 Economic Collapse,” Emory University, Atlanta. Politics in East Asia Collective and Economics Student Society, November 3, 2015.

Presentation: “The changing economic landscape; the rise of China’s SMEs,” China’s Economy Today: The new normal and old challenges, A symposium to honor Robert F. Dernberger, University of Michigan, Ann Arbor, October 30, 2015.

Presentation: Coleman Group, “China’s Political Economy: Can Asia’s Largest Economy get back on its feet?” Webinar, October 16, 2015.

Panelist: “China Town Hall: Chinese Investment in the U.S.,” National Committee on U.S. China Relations and the World Affairs Council, Atlanta, October 5, 2015.

Keynote: “Building on 40 Years of Friendship,” U.S.-China People’s Friendship Association Annual Conference, Atlanta, September 11, 2015.

Presentations: “Emerging Markets: Middle Class or Middle Income Trap?” Shanghai Business School, Shanghai, China, June 9, 2015, and Southwest Jiaotong University, Chengdu, China, June 11, 2015.

Panelist: The Carter Center World Forum on China Studies, in conjunction with the Shanghai Academy of Social Sciences, Panel on the economy, chair and presenter, May 6, 2015.

Presentation: “China’s Business Environment Update: What to watch for and where to look,” Selling to China: E-Commerce solutions to Establishing a China Presence, seminar hosting by China Business Consulting, Atlanta, April 20, 2015.

## **PROFESSIONAL ASSOCIATIONS**

American Economic Association

Southern Economic Association

Association for Asian Studies

Chinese Economists Society, 2006-07 Board Member, member other years

National Association for Business Economists

West China Development Studies Consortium, one of four U.S.-based Board Members, 2003-2010

## **PROFESSIONAL SERVICE**

### **Editorial Review Boards:**

*China Economic Review*

*Eurasian Geography and Economics*

*International Review of Business and Economics*

### **Georgia China Alliance, Atlanta, GA**

Board Member, 2004-2017, Member since 2004

### **China Research Center:**

Established, and directed, the Center from 2001 until 2016. Currently serving on the Board of Directors as Founding Director and Managing Editor of the Center's journal, *China Currents*. The Center is a collaborative initiative between educational institutions and the public-private sectors, linking China experts to the community interested in developments in greater China in business, media, academia and government. The Center promotes original research on greater China, and disseminates research results, policy options, and business and study opportunities for China, Taiwan, Macao and Hong Kong. The Center serves as a bridge, and a base for collaboration, between the Southeast United States and greater China. The China Research Center's activities include promoting educational programs for the public, providing custom briefings and other services for our sponsors, disseminating a calendar of China related events in the Southeast, publishing an online journal, *China Currents* ([ChinaCurrents.com](http://ChinaCurrents.com)), and providing free access to China related information through our website ([ChinaCenter.net](http://ChinaCenter.net)).